



IOBM MS ADMISSION TEST - SAMPLE



Test Information

Total Marks: 100

Number of Sections: 3

Time Allowed: 3 Hours (180 Minutes)

| Section | Area | Marks |
|--------------|-----------------------------|------------|
| Section A | English & General Knowledge | 30 |
| Section B | Analytical Skills | 30 |
| Section C | Quantitative Analysis | 40 |
| Total | | 100 |

Instructions for Candidates

1. This test consists of multiple-choice questions (MCQs).
2. Each question carries equal marks unless otherwise stated.
3. Select the **one best answer** for each question.
4. There is **no negative marking** for incorrect answers unless specified by the examination authority.
5. Candidates are advised to manage their time effectively and attempt all questions.
6. The use of calculators, mobile phones, smart devices, books, notes, or any unauthorized material is strictly prohibited.
7. All answers must be marked clearly on the provided answer sheet.
8. Erasures, overwriting, or multiple responses for a single question may result in the answer being marked incorrect.
9. Candidates must follow all instructions given by the invigilators throughout the examination.

SECTION A: ENGLISH

Number of Questions: 30
Attempt All Questions

Maximum Marks: 30

Directions: For each blank, four choices are given: A, B, C & D. Choose the closest word or phrase from the choice that means the same.

1. The research findings were so _____ that several experts questioned their validity and requested further investigation.
- A) convincing
 - B) controversial
 - C) routine
 - D) practical

Answer: B) controversial

2. Despite facing numerous challenges during the project, the team remained _____ and completed all tasks before the deadline.
- A) resilient
 - B) hesitant
 - C) careless
 - D) indifferent

Answer: A) resilient

3. The company adopted an _____ approach to customer service, introducing AI-powered assistants to handle routine inquiries.
- A) obsolete
 - B) conventional
 - C) innovative
 - D) rigid

Answer: C) innovative

4. The committee carefully reviewed all applications before _____ the final list of candidates.
- A) selecting
 - B) selecting out
 - C) choosing over
 - D) electing upon

Answer: A) selecting

5. The company decided to _____ the outdated equipment to improve operational efficiency.
- A) replace
 - B) replace with

- C) substitute over
- D) exchange out

Answer: A) replace

SECTION B: ANALYTICAL SKILLS

Number of Questions: 30
Attempt All Questions

Maximum Marks: 30

Note: The following scenario applies to Questions 1 – 4.

1. A volunteer uses a truck to pick up donations of unsold food and clothing from stores and to deliver them to locations where they can be distributed. He drives only along a certain network of roads. In the network there are two-way roads connecting each of the following pairs of points. 1 with 2, 1 with 3, 1 with 5, 2 with 6, 3 with 7, 5 with 6, and 6 with 7. There are also one-way roads going from 2 to 4, from 3 to 2, and from 4 to 3. There are no other roads in the network, and the roads in the network do not intersect. To make a trip involving pickups and deliveries, the volunteer always takes a route that for the whole trip passes through the fewest of the points 1 through 7, counting a point twice if the volunteer passes through it twice. The volunteer's home is at point 3. Donations can be picked up at supermarket at point 1, a clothing store at point 5, and a bakery at point 4. Deliveries can be made as needed to a tutoring center at point 2, a distribution center at point 6, and a shelter at point 7.

If the volunteer starts at the supermarket and next is to go to the shelter, the first intermediate point his route passes through must be.

- A) 2
- B) 3
- C) 5
- D) 6
- E) 7

Answer: B) 3

2. If starting from home, the volunteer next is to make pickups for the shelter at the supermarket and the bakery (in either order), the first two intermediate points on his route, beginning with the first must be:
 - A) 1 and 2
 - B) 1 and 3
 - C) 2 and 1
 - D) 2 and 4
 - E) 4 and 2

Answer: A) 1 and 2

3. If starting from the clothing store, the volunteer next is to pickup bread at either the supermarket or the bakery (whichever stop makes his route go through the fewest of the points) and then is to go to the shelter, the first two points he reaches after the clothing store, beginning with the first, must be:
- A) 1 and 2
 - B) 1 and 3
 - C) 4 and 2
 - D) 6 and 2
 - E) 6 and 4

Answer: B) 1 and 3

4. If the volunteer is to make a trip starting at the shelter, next going to the bakery for a pickup, and then ending at the distribution center, the first two intermediate points on his route beginning with the first can be.
- A) 3 and 1
 - B) 3 and 4
 - C) 4 and 2
 - D) 6 and 2
 - E) 6 and 5

Answer: D) 6 and 2

SECTION C: QUANTITATIVE ANALYSIS

Number of Questions: 40
Attempt All Questions

Maximum Marks: 40

1. A store offers a 20% discount on a jacket priced at Rs. 5,000. What is the discounted price?
- A) Rs. 3,800
 - B) Rs. 4,000
 - C) Rs. 4,200
 - D) Rs. 4,500

Answer: B) Rs. 4,000

2. Solve: $3(x-2) = 21$
- A) 7
 - B) 8
 - C) 9
 - D) 10

Answer: C) 9

3. Two traffic signals turn green every 18 seconds and 24 seconds, respectively. If they turn green together now, after how many seconds will they turn green together again?
- A) 48
 - B) 60
 - C) 72
 - D) 96

Answer: C) 72

4. Find the next number in the series:

4, 9, 16, 25, 36, ____

- A) 42
- B) 47
- C) 49
- D) 64

Answer: C) 49

5. A shopkeeper buys a calculator for Rs. 1,500 and sells it for Rs. 1,800. What is the profit percentage?
- A) 15%
 - B) 18%
 - C) 20%
 - D) 25%

Answer: C) 20%