

## Admission Policy

Admission to IoBM is on a highly competitive basis, and only those who compete successfully on merit are selected for admission. They come from a variety of backgrounds. After joining IoBM, students continue to pursue their studies with a high level of competitiveness aimed at professional development. The admission criteria for the Institute's academic programs are described below:

### Eligibility for entrance to Bachelor's Programs:

The admission for Bachelor's Programs would be based on any one of the following:

- A Higher Secondary School (HSC) Certificate with at least \*55% marks awarded by a recognized Provincial Intermediate Board
- 3 A-Levels with a minimum of \*two Cs, preferably in business related subjects, excluding General Paper and Urdu or an American High School Diploma with CGPA 2.5 or equivalent
- Recognized Overseas Equivalence Diploma
- Any other qualification if an authority has issued an equivalence certificate
- IBCC equivalence will be required for A-Level and other foreign qualifications

#### In addition:

- At least 5C's in O-Level exam or minimum 55% marks in SSC or equivalent
- Success in aptitude test and interview conducted by IoBM
- \*Subject to revision by the IoBM Management

### Eligibility for entrance to Engineering Programs:

The admission for Engineering Programs would be based on any one of the following:

- A Higher Secondary School (HSC) Pre-Engineering Certificate with at least \*60% marks awarded by a recognized Provincial Intermediate Board
- American High School Diploma with CGPA 2.5 or any other qualifications
- Any other qualification if an authority has issued an equivalence certificate
- 3 A-Levels with a minimum of \*one C, in Mathematics, Chemistry and Physics
- IBCC equivalence certificate will be required for A-Levels and other foreign qualifications

#### In addition:

- Success in aptitude test and interview conducted by IoBM
- \*Subject to revision by the IoBM Management

### Eligibility for entrance to two-year Master's Programs:

The admission for Master's Programs would be based on any one of the following:

- A four-year Bachelor's degree in Arts, Science, Law, Commerce, Engineering, Medicine, Pharmacy or any other degree with high second division or equivalent from HEC/Provincial Government approved Institutes/Colleges/Universities in Pakistan.
- A final qualification examination of a professional body recognized by the Higher Education Commissions of Pakistan, for example, ACMA, CA, ACCA (HEC equivalence certificate required)
- Four years' overseas bachelor's degree or equivalent recognized by HEC

#### In addition:

- Minimum 55% marks in overall academic career in annual examination system or 5C's in O-Level and 3 A-level with minimum 2C's excluding General Paper and Urdu or equivalent
- Minimum CGPA 2.5 on a scale of 4 in semester system
- Success in aptitude test and interview conducted by IoBM
- \*Eligibility criteria is subject to revision by the IoBM Management.

### Eligibility for entrance to two year MBA (Regular) Weekend / Evening Programs:

The admission for MBA (Regular) Weekend Program would be based on any one of the following:

- A four-year Bachelor's degree in Arts, Science, Law, Commerce, Engineering, Medicine, Pharmacy or any other degree with high second division or equivalent from HEC/Provincial Government approved Institutes/Colleges/Universities in Pakistan

- A final qualification examination of a professional body recognized by the Higher Education Commissions of Pakistan, for example, ACMA, CA, ACCA (HEC equivalence certificate required)
- Four years' overseas bachelor's degree or equivalent recognized by HEC
- Students with 2/3-year Bachelor's degree are eligible only for MBA Evening (3-year) program

**In addition:**

- Minimum one-year post qualification work experience in Multinational or Domestic Corporation is required (only for MBA Regular on Weekend). Candidate must be working while applying online for admission and also during the period of study. Experience in unknown or unregistered companies will not be considered.
  - Minimum 55% marks in last qualification in annual examination system
  - Minimum CGPA 2.5 on a scale of 4 in semester system
  - Success in aptitude test and interview conducted by IoBM
- \*Eligibility criteria is subject to revision by the IoBM Management

**Eligibility for entrance to MS/MPhil Programs:**

It is based on any one of the following:

- Sixteen years of education in relevant field with high second division or equivalent from HEC recognized Institutes/ Universities in Pakistan **OR**
- Four years' overseas bachelor's degree or equivalent recognized by HEC in addition:
- Minimum 55% marks in overall academic career in annual examination system or 5C's in O-Level and 3 A-level with minimum 2C's excluding General Paper and Urdu or equivalent
- Minimum CGPA 2.5 on a scale of 4 in semester system
- Success in aptitude test and interview conducted by IoBM
- Candidates must score minimum 50% marks in exam conducted by IoBM OR in GAT

**Admission Requirements for PhD Programs:**

- Candidate having 18 years of education from an HEC recognized university is eligible to apply. For admission into the PhD minimum CGPA 3.0 on scale of 4 or First Division in MPhil/MS/ degree is required
- Minimum CGPA 3.0 is required for candidates having MBA or equivalent degrees. Students with Master's degrees will have to do pre-requisite courses recommended by the committee (HEC equivalence certificate required)
- Students with HEC recognized professional degrees i.e., ACMA, CA, ACCA may also apply subject to equivalence certificate issued by the HEC

**In addition:**

- Success in interview conducted by IoBM
- Candidates must pass NTS (60% or more marks in subject exam) or equivalent

**Program Duration:**

Program	Credit Hours	Minimum Years	Maximum Years
All Undergraduate Programs		4	6
Graduate Programs	108	3.5	5
	72	2	5
	36	1.5	3
Postgraduate / MS / MPhil		1.5	4
Postgraduate PhD		3	8

**In special cases IoBM has the right to grant additional extension which will be decided on case to case basis.**

Step	Activity	Purpose	Alignment to school Mission/Objective
<b>Initial Application</b>	In Step 1 students answer a few initial questions, fill online application form and upload education documents.	It provides information for decision making.	To check the eligibility and background whether a candidate is equipped with basic requirements to be the part of Business School.
<b>Admission Test</b>	In this step, students appear in 90 minutes test consisting 6 parts such as Vocabulary, Structure & Written Expression, Reading Comprehension, Writing Ability, Problem Solving, Number / Letter Series and General Knowledge	It is used to determine whether students have learned what they were expected to learn from previous qualifications	Tests and Interview help to determine student's placement in a specific programs and helps IoBM to select a <b><i>transformational professional</i></b> . Moreover, it helps to determine student strengths and weaknesses <b><i>essential for development of economy</i></b> and society. Other than this, interviews help IoBM to identify what <b><i>innovation</i></b> a candidate can bring in <b><i>through research and development</i></b> as a <b><i>business leader</i></b> .
<b>Panel Interview</b>	Candidates are invited to meet with Interview Panel for a formal interview	This allows candidate to discuss his/her potential learning plan and options for his specific courses in any respective degree. Helps IoBM to evaluate student's capability.	